

# Operating Profit Per Unit Of Stock - Total (SBO)

## South West Victoria Benchmarks

### South West Farm Monitor Project



	2002/03 South West Average	2002/03 South West Top 10%
<b>REVENUE</b>		
Sheep Livestock Revenue	\$ 13.67	\$ 25.63
Wool Sales	\$ 18.62	\$ 17.38
Beef Livestock Revenue	\$ 22.23	\$ 23.29
Other Revenue	\$ 0.52	\$ 0.72
<b>Gross Revenue</b>	<b>\$ 30.71</b>	<b>\$ 40.02</b>
<b>EXPENSES</b>		
Administration	\$ 1.07	\$ 0.65
Animal Health	\$ 1.10	\$ 1.12
Breeding	\$ 0.00	\$ 0.00
Electricity	\$ 0.00	\$ 0.00
Feeds / Supplements (Total)	\$ 3.68	\$ 2.11
- Grazing / Agistment	\$ 1.81	\$ 0.43
- Cropping (green feed)	\$ 0.00	\$ 0.00
- Hay & Pasture Silage	\$ 0.57	\$ 0.67
- Other Feeds / Supplements	\$ 1.30	\$ 1.02
Fertiliser (Total)	\$ 2.29	\$ 2.89
- Nitrogen	\$ 0.00	\$ 0.00
- Phosphate & All Other Fertiliser	\$ 2.29	\$ 2.89
Freight	\$ 0.20	\$ 0.38
Irrigation	\$ 0.00	\$ 0.00
Other Expenses	\$ 0.64	\$ 0.48
Pasture Maintenance & Renovation	\$ 0.59	\$ 0.30
Repairs & Maintenance	\$ 1.37	\$ 0.71
Shearing & Crutching - Sheep	\$ 2.50	\$ 2.53
Standing charges	\$ 0.93	\$ 0.57
Vehicle Expenses (including fuel & oil)	\$ 0.78	\$ 0.37
Weed & Pest Control	\$ 0.26	\$ 0.12
Management & Staff Expenses	\$ 5.72	\$ 4.45
- Wages, Salaries & Employment Exp.	\$ 0.91	\$ 1.07
- Imputed Labour & Management	\$ 4.81	\$ 3.37
Depreciation	\$ 1.80	\$ 1.40
<b>Gross Expenses</b>	<b>\$ 22.42</b>	<b>\$ 17.59</b>
Gross Exp excl. Imputed Labour/Mgmt & Dep'n	\$ 15.81	\$ 12.81
<b>OPERATING PROFIT (LOSS)</b>	<b>\$ 8.29</b>	<b>\$ 22.43</b>

