

<b>Red Sky Questionnaire - Beef</b>		<b>Client:</b>	
<b>FARM CHARACTERISTICS</b>			
Rainfall	mm/year		
Contour *tick one	<input type="checkbox"/> Flat	<input type="checkbox"/> Rolling - Easy Hill	
	<input type="checkbox"/> Gentle Rolling	<input type="checkbox"/> Steep Hill	
Soil Drainage *tick one	<input type="checkbox"/> Free	<input type="checkbox"/> Medium	
	<input type="checkbox"/> Poor	<b>Kgs N Applied per Ha</b>	
Irrigation - Effective Area Irrigated	hectares	kgsN/ha	
<b>FARMED AREA <sup>1)</sup></b>			
Effective Area	hectares		
Non-Effective Area	hectares		
TOTAL Farmed Area	hectares		
<b>OWNED AREA and VALUES</b>		<b>Start of Year</b>	<b>End of Year</b>
Owned Area	hectares	hectares	
Owned Area Market Value	\$	\$	
Owned Area 4-Year Rolling Average Value	\$	\$	
Leased/Rented Area	hectares	hectares	
<b>BEEF PRODUCTION</b>			
Average Beef Liveweight Sale Price (nett of charges)	\$	<b>Notes:</b>	
Number of Cattle Sold			
Average Per Head Liveweight of Beef Sold	kg		
Total Liveweight of Beef Sold	kg		
<b>STAFF</b>			
Does the farm have an "unpaid" manager?	Yes / No		
Average weekly working hours of unpaid manager?	hours/week		
Does the farm have any unpaid staff?	Yes / No		
How many hours per week worked by unpaid staff?	hours/week		
<b>LIVESTOCK NUMBERS FARMED and OWNED</b>		<b>Farmed <sup>2)</sup></b>	<b>Start of Year</b>
			<b>End of Year</b>
Mixed Age Cows (25+ months)			
Rising 2-Year Heifers (13+ months)			
Heifer Yearlings / Calves (1-12 months)			
Mixed Age Bulls (25+ months)			
Rising 2-Year Bulls (13+ months)			
Bull Yearlings / Calves (1-12 months)			
Mixed Age Steers (25+ months)			
Rising 2-Year Steers (13+ months)			
Steer Yearlings / Calves (1-12 months)			
Breeding Bulls			
Other Livestock			
<b>MARKET VALUES OF LIVESTOCK</b>			
Mixed Age Cows (25+ months)	\$	\$	
Rising 2-Year Heifers (13+ months)	\$	\$	
Heifer Yearlings / Calves (1-12 months)	\$	\$	
Mixed Age Bulls (25+ months)	\$	\$	
Rising 2-Year Bulls (13+ months)	\$	\$	
Bull Yearlings / Calves (1-12 months)	\$	\$	
Mixed Age Steers (25+ months)	\$	\$	
Rising 2-Year Steers (13+ months)	\$	\$	
Steer Yearlings / Calves (1-12 months)	\$	\$	
Breeding Bulls	\$	\$	
Other Livestock	\$	\$	

<b>CHANGE TO FEED ON HAND</b>			
Feed Type			
Quantity of Additional (+) or Reduced (-) Feed (tDM)			
Market Value of Feed (\$/tDM)	\$	\$	
<b>ADJUSTMENTS to Annualised Expenses that have Multiple Year Benefits <sup>3)</sup></b>			
Farm Expenses to be Nominally Capitalised	\$	\$	
Expenditure Item			
<b>ADJUSTMENTS to Income &amp; Expenses (e.g. items of revenue or expense in wrong year)</b>			
Other INCOME Adjustments	\$		
Income Item			
Other EXPENSES Adjustments	\$		
Expenditure Item			
<b>OTHER ASSET VALUES</b>		<b>Start of Year</b>	<b>End of Year</b>
Other Land & Buildings Value (e.g. runoff / outpaddock)	\$		\$
Industry Shares Value	\$		\$
Other Assets Value	\$		\$
<b>Notes:</b>			
Notes: 1) These areas are the equivalent proportion of total farm area that the beef require on a feed demand basis			
2) Farmed animals are the number of animals farmed over the year (used in pasture harvest calculations)			
2) Enter farm expenditure that is tax deductible in a single year, but has benefits accrue over a number of years			