

**Logo**

**OVERALL FARM BUSINESS ASSESSMENT**

**JOE & JOELINE BLOGGS**



RATIO	DEFINITION		GOOD (Top 10%) or LOW RISK	AVERAGE	POOR or HIGH RISK	
PROFIT	Return on Assets & Operating Profit per Ha					
RISK	Operating Profit Margin or Comparative Cost of Prod'n					
SOLVENCY	Equity Percentage					
MILK PRODUCTION PER HECTARE						
- Stocking Rate (Cows/ha)						
- Milk Production per Cow						
FEEDS / SUPPLEMENTS COSTS per Cow *	Low Milk Production per Hectare		Avg Minus \$150-\$250	Avg Minus \$ 50-\$149	Compare with Avg	
	Average Milk Production per Hectare		Avg Minus \$ 50-\$150	Compare with Avg	Avg Plus \$ 50-\$150	
	Good (Top 10%) Milk Production per Hectare		Compare to Top10%	Top10% Plus \$ 50-\$149	Top10% Plus \$150-\$250	
	High (> Top 10%) Milk Production per Hectare		Top10% Plus \$ 50-\$149	Top10% Plus \$150-\$249	Top10% Plus \$250-\$350	
LABOUR EFFICIENCY	Management & Staff Costs per Cow					
CORE COST STRUCTURE	Gross Expenses per Cow excl. Supplements, Irrigation & Nitrogen					

\* Select the appropriate line to complete after determining the entry for Milk Production per Hectare