

Key Performance Summary - Sheep & Beef

NZ Sheep & Beef 2004 Benchmarks

NZ Sheep & Beef 2004



	2003-04 Dry Hill Country Average	2003-04 Dry Hill Country Top 10%	2003-04 Wet Hill Country Average	2003-04 Wet Hill Country Top 10%	2003-04 Finishing Average	2003-04 Finishing Top 10%
Location						
Effective Hectares	907.0	767.6	856.6	466.1	619.3	817.9
SUMMARY KEY RESULTS						
EFS per Hectare	\$ 179	\$ 368	\$ 204	\$ 390	\$ 390	\$ 461
Return on Capital	3.7 %	5.9 %	3.8 %	6.1 %	6.2 %	7.5 %
Revenue per Hectare	\$ 603	\$ 862	\$ 703	\$ 872	\$ 1,081	\$ 1,104
Expenses / Ha (standardised)	\$ 424	\$ 495	\$ 499	\$ 481	\$ 690	\$ 644
EFS per SU	\$ 18.28	\$ 34.16	\$ 19.36	\$ 34.68	\$ 33.70	\$ 39.80
Revenue per SU	\$ 61.94	\$ 80.53	\$ 67.00	\$ 77.45	\$ 96.95	\$ 98.98
Expenses / SU (standardised)	\$ 43.67	\$ 46.37	\$ 47.64	\$ 42.77	\$ 63.25	\$ 59.19
Sheep Revenue per Sheep SU	\$ 65.08	\$ 82.45	\$ 72.16	\$ 78.80	\$ 99.95	\$ 101.10
Cattle Revenue per Cattle SU	\$ 50.61	\$ 72.07	\$ 53.57	\$ 67.24	\$ 76.98	\$ 77.83
Deer Revenue per Deer SU	\$ 32.78	\$ 0.00	\$ 32.15	\$ 110.10	\$ 0.00	\$ 0.00
Other Revenue per Hectare	\$ 12	\$ 13	\$ 10	\$ 31	\$ 58	\$ 68
PHYSICAL PERFORMANCE						
Total Stock Units (SU)	8,816	8,180	8,956	5,247	6,619	8,612
SU per Hectare	9.7	10.7	10.5	11.3	11.0	10.9
% Sheep SU's	70.8 %	69.3 %	68.2 %	64.0 %	64.0 %	64.1 %
Lambing % (Ewes S/S)	118.3 %	135.3 %	125.1 %	134.3 %	143.0 %	145.0 %
Calving % (Survival to Sale)	80.8 %	84.9 %	80.3 %	81.6 %	84.5 %	86.1 %
Wool per Sheep SU	5.26	5.73	5.14	5.08	6.66	6.80
Sheep Deaths	6.3 %	5.5 %	5.3 %	5.3 %	6.7 %	6.0 %
Beef Deaths	3.3 %	3.9 %	3.0 %	3.5 %	3.9 %	3.0 %
KEY EXPENDITURE RATIOS						
Wages & Management % GR	18.4 %	15.3 %	17.5 %	14.0 %	14.4 %	13.4 %
Exp (excl. wages/mgmt) % GR	52.0 %	42.1 %	53.5 %	41.3 %	49.5 %	44.9 %
Animal Health & Breeding / SU	\$ 3.83	\$ 3.91	\$ 3.83	\$ 3.43	\$ 4.39	\$ 4.09
Fert & Lime (actual excl. N)/Ha	\$ 60	\$ 66	\$ 77	\$ 82	\$ 75	\$ 85
Nitrogen Fert as % GR	2.7 %	3.0 %	4.8 %	2.7 %	5.3 %	4.2 %
Shearing per Sheep SU	\$ 6.13	\$ 5.73	\$ 6.31	\$ 5.49	\$ 8.01	\$ 7.55
Feeds as % Gross Revenue	3.8 %	2.6 %	3.9 %	2.6 %	3.0 %	2.8 %
Cropping & Re-grassing / Ha	\$ 13	\$ 12	\$ 23	\$ 11	\$ 45	\$ 32
Repairs & Maintenance / Ha	\$ 40	\$ 57	\$ 52	\$ 54	\$ 89	\$ 89
Vehicle Expenses / Ha	\$ 19	\$ 24	\$ 20	\$ 18	\$ 31	\$ 28
Administration / Ha	\$ 17	\$ 20	\$ 20	\$ 17	\$ 29	\$ 24
Rates & Insurance / Ha	\$ 18	\$ 21	\$ 20	\$ 23	\$ 23	\$ 21
Phosphate kgs per Ha	21.4	26.4	27.5	29.7	23.4	18.4
Nitrogen kgs per Ha	16.5	25.1	34.3	23.9	56.7	46.5

