

**Logo**

**OVERALL FARM BUSINESS ASSESSMENT**

**JOE & JOELINE BLOGGS**



RATIO	DEFINITION		GOOD (Top 10%) or LOW RISK	AVERAGE	POOR or HIGH RISK	
PROFIT	Return on Assets & Operating Profit per Ha	<div style="width: 20%; background-color: #cccccc;"></div>				
RISK	Operating Profit Margin & Cost of Producton	<div style="width: 30%; background-color: #cccccc;"></div>				
SOLVENCY	Equity Percentage	<div style="width: 30%; background-color: #cccccc;"></div>				
MILK PRODUCTION PER HECTARE		<div style="width: 5%; background-color: #cccccc;"></div>				
- Stocking Rate (Cows/ha)		<div style="width: 5%; background-color: #cccccc;"></div>				
- Milk Production per Cow		<div style="width: 30%; background-color: #cccccc;"></div>				
FEEDS / SUPPLEMENTS COSTS per Cow *	Low Milk Production per Hectare	<div style="width: 30%; background-color: #cccccc;"></div>	Avg Minus \$150-\$250	Avg Minus \$ 50-\$149	Compare with Avg	
	Average Milk Production per Hectare	<div style="width: 30%; background-color: #cccccc;"></div>	Avg Minus \$ 50-\$150	Compare with Avg	Avg Plus \$ 50-\$150	
	Good (Top 10%) Milk Production per Hectare	<div style="width: 30%; background-color: #cccccc;"></div>	Compare to Top10%	Top10% Plus \$ 50-\$149	Top10% Plus \$150-\$250	
	High (> Top 10%) Milk Production per Hectare	<div style="width: 30%; background-color: #cccccc;"></div>	Top10% Plus \$ 50-\$149	Top10% Plus \$150-\$249	Top10% Plus \$250-\$350	
LABOUR EFFICIENCY	Management & Staff Costs per Cow	<div style="width: 20%; background-color: #cccccc;"></div>				
CORE per COW COST	Per Cow Expenses excl. Supplements, Irr'n & N	<div style="width: 30%; background-color: #cccccc;"></div>				
	Per Hectare Expenses excl. Supplements, Irr'n & N	<div style="width: 30%; background-color: #cccccc;"></div>				

\* Select the appropriate line to complete after determining the entry for Milk Production per Hectare

**Core per Cow Cost** = (Animal Health + Breeding + Dairy Shed Expenses + Electricity + Grazing/Agistment + Freight + Other Expenses + 50% Repairs & Maintenance + 30% Standing Charges + 70% Vehicle Expenses + 50% Depreciation) / Peak Milking Cow Numbers.

**Core per Hectare Cost** = (Administration + Cropping (green feed) + Phosphate & All Other Fertiliser + Pasture Maintenance & Renovation + 50% Repairs & Maintenance + 70% Standing Charges + 30% Vehicle Expenses + Weed & Pest + 50% Depreciation) / Effective Milking Area.