

Summary Farm Performance - Beef

Brad & Angelina Pitt

Hollywood



	2011/12 Pitt	2011/12 Western Aus Beef Average	2011/12 Western Aus Beef Top Quartile
PHYSICAL PARAMETERS			
Total DSE	12,036	11,365	13,790
Effective Hectares	608.6	809.6	788.5
Stocking Rate (DSE per Hectare)	19.8	14.0	17.5
Calving Percentage	85.0 %	76.9 %	76.8 %
Average Beef Value per kg (Liveweight)	\$ 1.75	\$ 2.01	\$ 2.03
Average Liveweight of Beef Sold	345.0	416.6	383.2
Beef Produced per DSE (kgs)	11.34	14.79	14.87
Total Liveweight Beef Sold / DSE	12.8	16.1	15.8
Average Value of Beef Sold per DSE	\$ 21	\$ 32	\$ 32
Total Weight of Beef Sold per Hectare	253.2	225.5	276.8
Total Liveweight of Beef Produced/Ha	224.2	207.6	260.0
Liveweight of Beef Produced/Ha/100mm rainfall	0.0	47.4	40.2
Pasture Dry Matter Harvested (tDM/Ha)	3.4	2.7	3.0
KEY PERFORMANCE INDICATORS			
Operating Profit per Hectare	(\$ 35)	\$ 92	\$ 172
Operating Profit per DSE	(\$ 1.77)	\$ 6.55	\$ 9.85
Total Assets per Ha at Start of Year (4-Yr Av Values)	\$ 8,147	\$ 6,584	\$ 4,273
EQUITY % at 4-Yr Av Values	90.1 %	92.3 %	92.3 %
RETURN ON CAPITAL (ROC) at 4-Yr Av Values	-0.4 %	1.2 %	3.3 %
Return on Assets (ROA) at 4-Yr Av Values	-0.4 %	1.2 %	3.5 %
ROA including Capital Gain at 4-Yr Av Values	-1.4 %	-6.8 %	3.4 %
RETURN ON EQUITY (ROE) at 4-Yr Av Values	-1.1 %	0.6 %	3.2 %
ROE including Capital Gain at 4-Yr Av Values	-2.2 %	-8.0 %	3.0 %
OPERATING PROFIT MARGIN	-8.2 %	21.8 %	31.4 %
Cost of Production per Liveweight kg Meat	\$ 2.06	\$ 1.59	\$ 1.44
Total Operating Expenses as % Gross Revenue	73.7 %	54.2 %	51.5 %
Financing Costs as % Gross Revenue	12.2 %	12.2 %	7.0 %
Core per DSE Cost	\$ 4.87	\$ 5.30	\$ 4.15
Core per Ha Cost	\$ 193	\$ 137	\$ 145
Core per Hectare Cost per tDM Pasture Harvest	\$ 56	\$ 50	\$ 49
Management + Staff Costs per DSE	\$ 7.19	\$ 6.82	\$ 5.95
DSE per Full Time Staff Equivalent	6,541	7,247	10,411
Feeds/Supplements per DSE	\$ 1.60	\$ 1.72	\$ 3.13
Pasture Cost (Per tDM)	\$ 178	\$ 168	\$ 112

