

Operating Profit as Percent of Revenue - Beef

Brad & Angelina Pitt

Hollywood



	2011/12 Pitt	2011/12 Western Aus Beef Average	2011/12 Western Aus Beef Top Quartile
REVENUE			
Livestock Revenue	83.7 %	95.4 %	93.2 %
Other Revenue	16.3 %	4.6 %	6.8 %
Gross Revenue	100.0 %	100.0 %	100.0 %
EXPENSES			
Administration	2.9 %	3.0 %	2.9 %
Animal Health	5.5 %	2.6 %	1.7 %
Breeding	2.0 %	1.1 %	0.6 %
Electricity	0.9 %	1.0 %	0.7 %
Feeds / Supplements (Total)	7.4 %	5.7 %	10.0 %
- Grazing / Support Area	0.0 %	0.7 %	1.6 %
- Cropping (green feed)	0.0 %	0.0 %	0.0 %
- Hay & Pasture Silage	4.0 %	1.9 %	0.8 %
- Other Feeds / Supplements	3.4 %	3.2 %	7.6 %
Fertiliser (Total)	26.1 %	13.6 %	11.8 %
- Nitrogen	3.9 %	1.6 %	1.2 %
- Phosphate & All Other Fertiliser	22.1 %	12.0 %	10.6 %
Freight	1.5 %	2.4 %	3.0 %
Irrigation	0.4 %	0.2 %	0.0 %
Other Expenses	0.3 %	0.4 %	0.3 %
Pasture Maintenance & Renovation	1.2 %	1.6 %	1.0 %
Repairs & Maintenance	8.1 %	4.6 %	2.9 %
Standing Charges (rates & insurance)	5.8 %	6.6 %	7.4 %
Vehicle Expenses (including fuel & oil)	4.0 %	6.0 %	3.6 %
- Maintenance & Other Expenses	1.4 %	1.6 %	0.8 %
- Fuel & Oil	2.5 %	4.4 %	2.8 %
Management & Staff Expenses	33.3 %	22.7 %	19.0 %
- Wages, Salaries & Employment Exp.	11.5 %	4.0 %	5.4 %
- Imputed Labour & Management	21.9 %	18.7 %	13.6 %
Depreciation	8.8 %	8.4 %	6.5 %
Gross Expenses	108.2 %	79.8 %	71.1 %
Gross Exp excl. Imputed Labour/Mgmt & Dep'n	77.5 %	52.7 %	51.0 %
OPERATING PROFIT (LOSS)	-8.2 %	20.2 %	28.9 %

