

Operating Profit as Percent of Revenue - Sheep

Brad & Angelina Pitt

Hollywood



	2010/11 Pitt	2010/11 Western Aus Crossbred Sheep
REVENUE		
Livestock Revenue	65.9 %	78.7 %
Wool Sales	32.3 %	19.9 %
Other Revenue	1.8 %	1.4 %
Gross Revenue	100.0 %	100.0 %
EXPENSES		
Administration	1.9 %	1.2 %
Animal Health	2.0 %	5.1 %
Breeding	0.0 %	0.0 %
Electricity	0.6 %	0.5 %
Feeds / Supplements (Total)	6.4 %	8.8 %
- Grazing / Support Area	0.0 %	0.0 %
- Cropping (green feed)	0.3 %	0.0 %
- Hay & Pasture Silage	1.6 %	0.8 %
- Other Feeds / Supplements	4.5 %	8.0 %
Fertiliser (Total)	5.7 %	11.7 %
- Nitrogen	0.0 %	0.3 %
- Phosphate & All Other Fertiliser	5.7 %	11.4 %
Freight	0.4 %	2.9 %
Irrigation	0.0 %	1.0 %
Other Expenses	0.2 %	0.8 %
Pasture Maintenance & Renovation	1.6 %	0.7 %
Repairs & Maintenance	6.4 %	3.4 %
Shearing & Crutching	0.4 %	7.0 %
Standing Charges (rates & insurance)	4.5 %	5.4 %
Vehicle Expenses (including fuel & oil)	2.1 %	2.6 %
- Maintenance & Other Expenses	1.1 %	0.8 %
- Fuel & Oil	1.1 %	1.8 %
Management & Staff Expenses	12.3 %	13.2 %
- Wages, Salaries & Employment Exp.	0.0 %	6.0 %
- Imputed Labour & Management	12.3 %	7.2 %
Depreciation	6.6 %	5.0 %
Gross Expenses	51.2 %	69.4 %
Gross Exp excl. Imputed Labour/Mgmt & Dep'n	32.3 %	57.2 %
OPERATING PROFIT (LOSS)	48.8 %	30.6 %

